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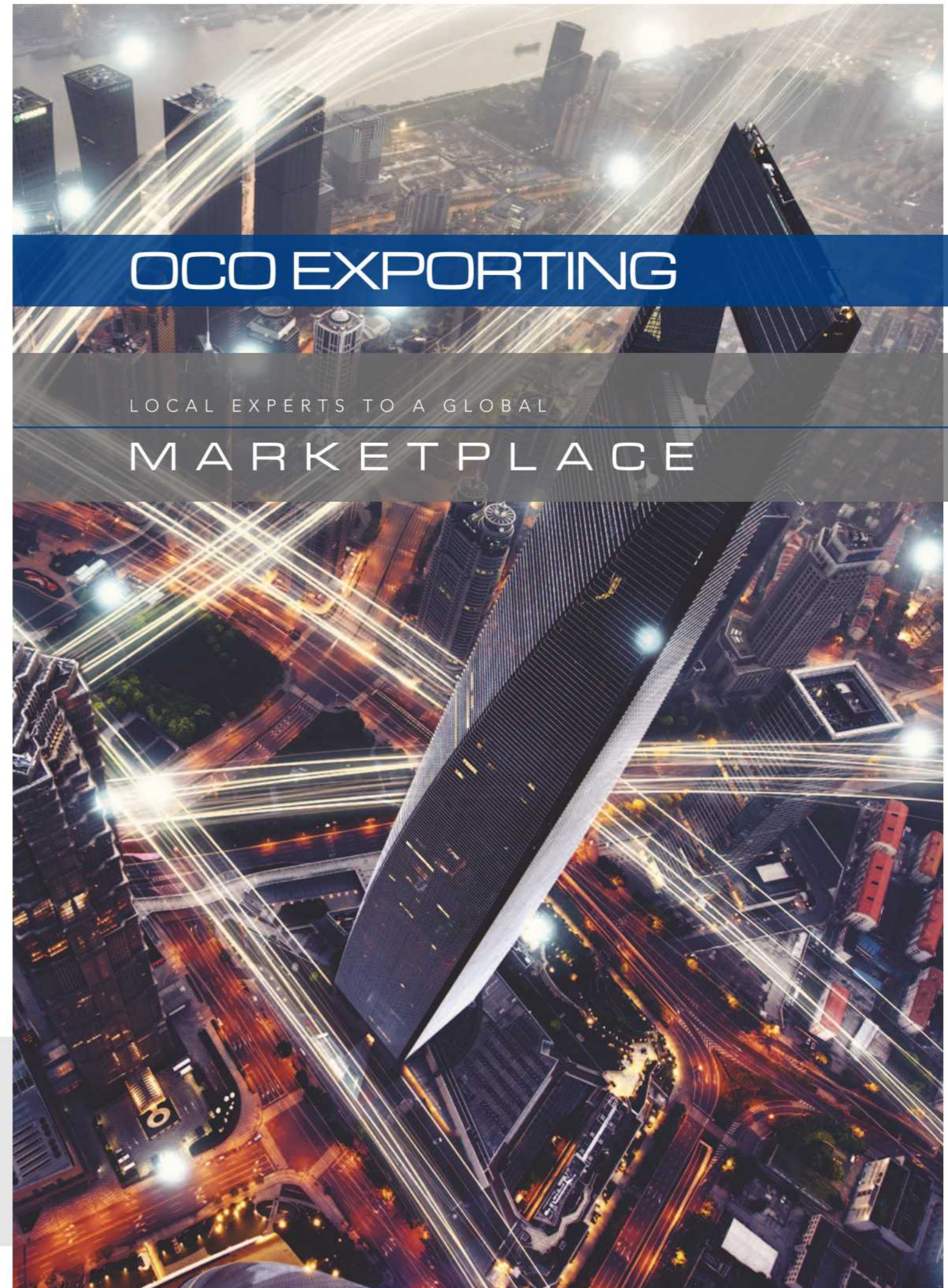
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**ARE YOU READY FOR THE NEXT
STEP ON YOUR EXPORTING JOURNEY?**

VISIT

WWW.OCOEXPORTING.COM



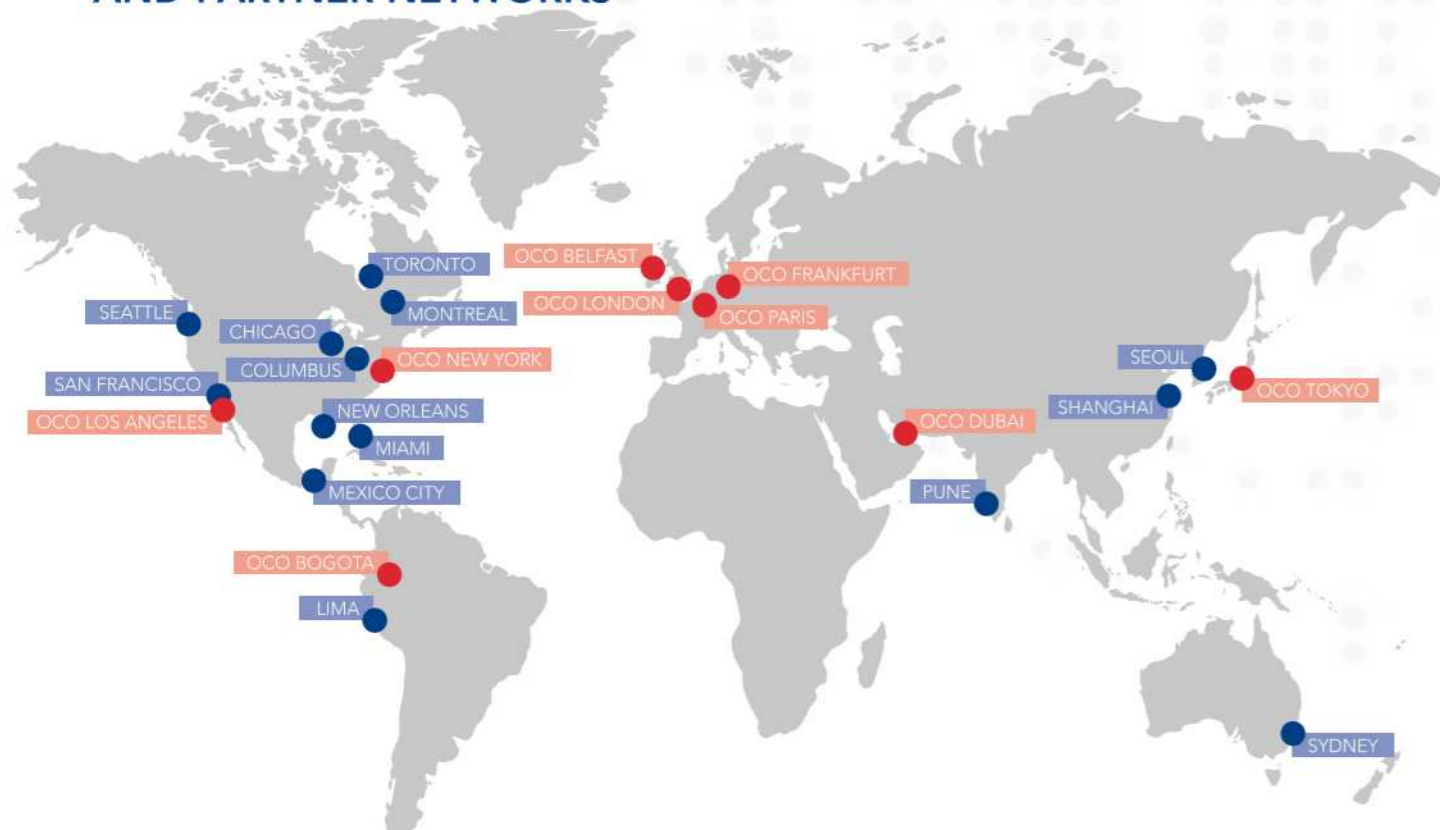
YOUR LOCAL EXPERTS TO A GLOBAL MARKETPLACE

At OCO Exporting we understand the opportunities and challenges of growing internationally. Our consultants support businesses in their strategic plans for global growth as well as their execution. We offer bespoke assessments of international markets, creating market entry and growth strategies to help accelerate your development in new markets.

Get Global. Get Connected.

At OCO we have 8 international offices and an extensive global network of partners. We are the exclusive partner of the UK's Department of International Trade for both North America and the UAE and work with major economic regions globally. Our network is growing every day.

OCO INTERNATIONAL OFFICE LOCATIONS AND PARTNER NETWORKS



WHY GROW INTO INTERNATIONAL MARKETS?

- A **new and expanded customer base** for your product or service
- **Increased presence** in the sector and **competitive advantage** through economies of scale
- **Greater stability and security** by reducing your exposure to a single market downturn
- Potential **new business opportunities** that are not available in your local market
- **Access to talent** from international regions that could bring new market expertise and cultivate growth ideas, diversification and revenue for your business

OUR SERVICES: PROVEN TO DELIVER RESULTS

ASSESS

Our services include:

- **Market Intelligence**
- **Competitor Analysis**
- **Legal, Tax and Regulatory Assistance**

Get in-depth, tailored assessments with valuable insight into international markets.

These bespoke assessments provide you with the information your business needs to succeed, looking at the who, what, where, when, how and why to export or trade internationally.

ENTER

Our services include:

- **Lead Generation**
- **Itinerary Set-up**
- **Distributor / Partner Search**

Personalised market entry support, including research and outreach to customers, suppliers, distributors, installers and end-users in your chosen market.

We uncover warm leads and engage potential customers with your product or service. We leverage our extensive network of sector specialists, industry associations and economic development organisations, as well as our significant company database, to expedite your market entry.

GROW

Our services include:

- **Business development**
- **In-market representation**
- **Company establishment and location assessment**

OCO Exporting engages with international markets on your behalf, providing you with additional resource to build up a pipeline of prospects or acting as your local representative to give your company presence, credibility and connectivity in the market. We work with you to discover new opportunities, new sources of revenue and better ways to grow and integrate your business into the market.

OCO can support you to identify the best place to locate, to secure available incentives or subsidies, connect you with lawyers and service providers to help set up the right structures, hire the right people, and provide local oversight to manage any issues.

WHY PARTNER WITH OCO?

OCO has sector specialists and export consultants in Aerospace, Advanced Manufacturing, Food & Drink, Creative Industries, IT & Tech, Financial services, Education, Sport and more.

We are trusted by SMEs and large corporations alike, by Governments from the UK to Japan and across sectors from ICT to Manufacturing. We have successfully supported hundreds of companies to break into new markets and grow their business on an international stage.